

SEPTENI HOLDINGS Announces FY9/11 Earnings Results

SEPTENI HOLDINGS CO., LTD. (Stock code: 4293, Tokyo, Japan) announced on November 4, 2011 its consolidated earnings results for the fiscal year September 2011. Details of its earnings are provided below.

1. FY9/11 Consolidated Earnings Estimates and Results

	Net Sales	Operating Income	Ordinary Income	Net Income	EPS
Initial Estimates (A)	Million Yen 35,000	Million Yen 1,200	Million Yen 1,150	Million Yen 700	Yen 5,565.41
Results (B)	34,632	928	980	429	3,411.04
Divergence (B - A)	-367	-271	-169	-270	—
Divergence (%)	-1.0	-22.6	-14.8	-38.7	—
FY9/10 Results	32,648	1,098	1,024	545	4,333.90

2. Reasons for Divergence Between Estimates and Results

Net sales were basically in line with expectations. However operating income, which had trended favorably during the first half, fell below initial estimates due to the negative impact of the loss of sales arising from the Great East Japan Earthquake, as well as by anticipatory investments in human resources and new businesses, which caused sales, general and administrative costs to increase. In addition to these factors, asset retirement losses associated with the move of SEPTENI's headquarter and valuation losses on marketable securities contributed to an extraordinary loss of JPY197 million. Furthermore higher than expected tax rates resulting from reversals in deferred tax assets caused net income to also fall below initial estimates.